

Regional Farmers' Market Workshop

Parsons, KS

Workshop Agenda

- 8:30 Registration opens
- 9:00 - 9:15 Welcome
- 9:15 - 10:00 Keynote- Tips on Marketing and Making a Profit
Scott Thellman, Juniper Hill Farms, Lawrence, KS
- 10:00 - 10:50 Breakout 1
Double Up Food Bucks Program; Sales Tax for Farmers' Market Vendors
Donna Martin, Mid-America Regional Council; Lisa Leikam-Jones, Kansas Department of Revenue
Grower Panel: Pest control methods, cover crops, soil health
Facilitated by Dr. Cary Rivard, Kansas State Research and Extension; Scott Thellman, Lawrence, KS; David Coltrain
- 10:50 - 11:05 Break
- 11:05 - 12:00 Breakout 2
Regulations for Meat, Poultry, Eggs; Processed/Prepared Foods at Farmers' Markets
Mike Pierce, Kansas Department of Agriculture; Adam Inman, Kansas Department of Agriculture
Kansas Specialty Crop Growers Association Meeting
Dr. Cary Rivard, Kansas State Research and Extension
- 12:00-12:45 Lunch (provided) - market managers discuss market management issues, *facilitated by Kansas Department of Agriculture*
- 12:45 - 1:15 From the Land of Kansas; Produce Safety Update
Janelle Dobbins, Kansas Department of Agriculture; Londa Nwadike, K-State Research and Extension
- 1:15 - 2:00 Farm to Institution Panel- selling to restaurants, groceries, schools, etc.
Barb Depew, Kansas State Department of Education; Scott Thelman, Lawrence, KS; Carri Sailor, Rookies Restaurant, Iola, KS
- 2:00- 2:55 Breakout 3
Kansas Senior Farmers' Market Nutrition Program Certified Farmer Training
Emily Carpenter, Kansas Department of Health and Environment
**Note: An interactive training session for the Kansas Senior Farmers Market Nutrition Program is required for all new farmers who wish to participate in the SFMNP. Interactive training may occur online or during an interactive training (such as those hosted during these Farmers Market Workshops). Returning farmers may complete their training and annual agreement online or at an person training. All farmers must submit an annual agreement to KDHE. Visit www.kdheks.gov/sfmnp*
Morel Mushroom Identification Certification
Pam Paulsen, K-State Research and Extension
- 2:55 - 3:00 Evaluations